SUPPORTING BUSINESS

EACH CLIENT HAS ITS OWN PREFERENCES, NEEDS AND EXPECTATIONS. WE ARE HERE TO ADJUST TO THEM AND SUPPORT THE CLIENT’S BUSINESS.

PREMIUM LAW FIRM FROM SERBIA WITH REGIONAL CAPABILITIES
QUICK FACTS ABOUT THE FIRM

- 20+ lawyers
- Full-service commercial law firm
- “Premium law firm” (Legal 500 2015)
- Regional capabilities:
  Serbia, Croatia, Bosnia and Herzegovina, Montenegro, Macedonia (FYROM)
- Languages:
  English, German, Hungarian
- Advised deals:
  EUR 2+bn

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WHO WE ARE
WE ARE A FULL-SERVICE COMMERCIAL LAW FIRM BASED IN SERBIA

Doklestitic Repic & Gajin is a full-service commercial law firm based in Belgrade, Serbia. The market recognizes us as a premium law firm, distinctive in its approach to clients and their businesses. Our clients include leading multinational and domestic corporations as well as some of the most prominent international organizations, business associations and NGOs. We also regularly advise and represent individuals in need of protection of their legal rights and interests.

Headquartered in Serbia, we are aware of increasing regional needs of our clients. For that reason, we have established a strong network of our correspondent leading independent law firms in neighboring jurisdictions of Croatia, Montenegro, Bosnia & Herzegovina, Macedonia (FYROM), which enables us to service our clients also in those jurisdictions. All our correspondent law firms are ranked by Legal 500 and Chambers Europe as leading commercial law firms in their respective jurisdictions.

We are proud of five basic principles that define who we are and how we approach the job we do:
PREMIUM LEGAL SERVICE

Both clients and independent reviewers have recognized us as a firm whose quality of services far exceeds the market standards.

BUSINESS-ORIENTED APPROACH

We do not fit into a conventional stereotype of a lawyer who would disregard financial, strategic, operational, organizational and other non-legal aspects of clients’ businesses. We take a holistic approach, with understanding that our legal advice serves the purpose to support the businesses of our clients.

COST-EFFECTIVENESS

Our efficiency-based business model allows us to deliver results at a reasonable price. Clients always have full control over our fees. We never overcharge.

INTEGRITY AND ACCOUNTABILITY

We never compromise our integrity and always stay independent in our opinion.

LONG-TERM RELATIONSHIPS WITH CLIENTS

We build long-term relationships with our clients, viewing them not as one-off purchasers of our services but as our long-lasting business partners.
WE ADVISE ACROSS INDUSTRIES AND PRACTICE AREAS

We advise clients across various industry sectors and in all legal areas that may be of importance to corporate clients. We have advised clients in a broad array of different industries, including:

- Automotive
- Tobacco
- Construction
- Banking and finance
- Micro-finance
- Medical protection & health care
- FMCG
- IT
- Private security
- Energy & infrastructure
- Oil & gas
- Mining
- Logistics & Transportation
- Distribution and Wholesale
- Retail
- Project management

We regularly advise leading international investment funds active in this region (PE & VC) and have regular cooperation with international finance and investment advisory companies, as well as with leading international law firms - who often engage our law firm to act as their local legal counsels for the jurisdictions we cover.
To ensure the best possible and most efficient service to our clients, we have organized our work into specialized practice areas. Specialization of our lawyers enables us to provide tailored-made advice to our clients within short and pressing deadlines, adding real added value to the client’s business. Our specialized practices include:

- Corporate & Commercial Law
- Mergers & Acquisitions
- Competition / Antitrust
- Labor & Employment
- Dispute Resolution
- Energy, Mining & Infrastructure
- Banking & Finance
- Real Estate & Construction
- Insolvency, Restructuring and Reorganizations
- Private Equity and Venture Capital
- Pharmaceuticals and Healthcare
- TMT (Telecoms, Media, Technology)
- Public Procurement
- Compliance

We have also established strong professional relationships with leading firms and professionals in the areas of:

- Real estate brokerage and development
- Accounting and bookkeeping
- Taxation
- Financial advisory services

which enables us, when need be, to offer our clients a comprehensive service combining legal advisory and representation with other required professional support.
WE ARE RECOGNIZED AS A LEADING COMMERCIAL LAW FIRM IN SERBIA

Doklestitic Repic & Gajin is recognized as a leading commercial law firm in Serbia. Our most valuable acknowledgement are mandates we receive from some of the leading domestic and international corporations, international organizations and consulting companies.

Our firm and individual lawyers are regularly recognized by independent reviewers who have interalia noted:

**CHAMBERS GLOBAL (2017) (CORPORATE, M&A)**

Lists us as one of the leading law firms in Serbia and describes Slobodan Doklestitic as ‘one of the best corporate lawyers in Serbia – business minded, solution-oriented and always capable of providing valuable legal advice which is tailored to client’s needs’.

**LEGAL 500 (2016) (REAL ESTATE, CONSTRUCTION)**

Slobodan Doklestitic is ‘sharp, to the point, and always able to support his advice with practical examples’.
**LEGAL 500 (2016) (CORPORATE, M&A)**

Describes us as ‘one of the best in Serbia for sure’ and notes that Slobodan Doklestic has ‘outstanding experience and knowledge in the field of M&A deals, which can hardly be matched in the Serbian market’.

**CHAMBERS GLOBAL (2016)**

Slobodan Doklestic is frequently mandated for cross-border M&A transactions, restructurings and bankruptcy matters, offering additional expertise in related labour law issues. Sources praise his “ability to minimise all the potentially conflicting situations and find a solution,” and add: “He is reliable, respects deadlines, and gives solutions that are tailored to the client’s needs and have practical applications.”


Slobodan Doklestić remains a well-known, experienced employment practitioner. He has expertise in a wide range of issues, including labour disputes, collective agreements, trade union negotiations and terminations. Lately, he has advised on numerous transactional labour matters.

**LEGAL 500 (2015)**

Sees us as ‘a premium law firm’ noted for its ‘bespoke legal service’. Slobodan Doklestić is representing a pharmaceuticals wholesaler in proceedings before the Serbian competition authority regarding alleged collusive behavior.

**CHAMBERS EUROPE (2015, 2016) (COMPETITION/ANTITRUST)**

Dr. Dragan Gajin was recognized as an ‘Associate to Watch’, with independent reviewers noting that he ‘offers focused expertise in restrictive agreements and abuse of dominance matters.’
REGIONAL CAPABILITIES
WE ARE AWARE OF INCREASING REGIONAL NEEDS OF OUR CLIENTS

Based in Belgrade, apart from the work related to Serbia, we also manage assignments related to Croatia, Bosnia & Herzegovina, Montenegro and Macedonia (FYROM). To this end we have established a strong regional network of our correspondent law firms in these jurisdictions, with whom we regularly cooperate on cross-border regional projects. All our correspondent law firms have been carefully vetted and have been ranked by Legal 500 and/or Chamber Europe as leading commercial law firms in their respective jurisdictions. Our structure ensures that the client receives a premium legal advice from a single point of contact, regardless of the number of jurisdictions involved.

In addition, within our office in Belgrade, we have established our own specialized desks for Montenegro and for Republic of Srpska (a Serbian entity within Bosnia & Herzegovina), which enables us also to provide specialized legal advice for these jurisdictions directly from our Belgrade office. This allows enhanced efficiency in providing of legal advices for these jurisdictions and saves time and money for the clients.
Key advantages of our regional model include the following:

- We are not tied to any specific law firm in neighboring jurisdictions, as is often the case with various formalized law firm networks. Instead, we may pick and choose the best suited local law firm for the task at hand from the pool of our correspondent law firms in the respective jurisdiction.

- We may easily indulge the client’s preferences to engage a specific law firm in the relevant jurisdiction for a certain task, or we may even look beyond the pool of our correspondent law firms when it is necessary to find a specialized legal expert in the specific field of work.

- Clients get premium legal advice from a single point of contact, regardless of the number of jurisdictions involved.

- All regional work is coordinated and proofed for quality from our Belgrade office. As a result, all regional work is uniformed and standardized in terms output provided to the client.

- Each regional mandate has a project manager from our Belgrade office, who supervises the entire project and makes sure that everything is done professionally, timely, smoothly and within the agreed budget.

- Clients receive a single consolidated invoice with a detailed specification of all items of work for the entire regional project, regardless of the number of jurisdictions involved.

- All our regional correspondent offices benefit from our professional experience and know-how in the process of providing legal support to the client. This results in enhancement of the quality of our regional work, which is measured by high standards of legal profession.

- Our regional model is efficient as it is deprived of unnecessary administrative costs. As a result, this efficiency is passed onto the client in terms of competitive regional fees, faster response times and overall greater satisfaction rate of clients.
LEAD TEAM
Slobodan is a well-rounded lawyer, holding a law degree from Serbia, an LL.M. in International Business Law from the Central European University in Budapest (the best student in his class), and a PhD in EU law. He was a visiting scholar at the Emory University School of Law in the U.S., Vienna University and the University of Munich. Slobodan is a recognized practitioner, with more than 13 years of professional experience.

He focuses primarily on business law and employment and labor law, corporate, M&A, competition and antitrust, privatization law, energy and environment law. Dr. Doklesteic has been a team leader in a number of transactions in Serbia, Montenegro and Bosnia and Herzegovina. He has advised international and domestic clients on corporate and commercial transactions the total value of which exceeds EUR 2 billion.
MARKO REPIC

Marko is a partner at the firm and an attorney specializing in litigation and dispute resolution, labor and employment law, as well as in real estate and construction.

Marko has extensive experience in all kinds of litigation and dispute resolution procedures, including in particular: labor disputes, commercial litigation, administrative disputes, ADR and international arbitrations. He holds a law degree from the University of Belgrade and is certified expert for Tax and Administrative law with extensive knowledge of accounting and finance regulations.

He is fluent in English and Russian.
DR. DRAGAN GAJIN

Dr. Dragan Gajin is an attorney admitted in Serbia and New York, predominantly focusing on competition law. Apart from a law degree from Serbia, he also holds a master of laws degree from Duke University (USA) and a doctoral degree from Central European University (Budapest, Hungary).

Prior to joining Dokleptic Repic & Gajin, where he heads the firm’s competition practice, Dragan worked for some of the leading law firms in Serbia. He has been involved in several regional transactions, covering competition law and various transaction issues. Apart from his native Serbian, he also speaks English, Russian, and Hungarian.
MILOS PANDZIC

Milos is an attorney at Doklestitc Repic & Gajin office in Belgrade.

He specializes in corporate and commercial law, M&A, real estate and construction and competition law. Milos has extensive experience across various industry sectors, in particular in energy, mining & infrastructure, pharmaceutical & healthcare industry and with public procurement procedures. Milos holds a law degree from the University of Belgrade and is fluent in English.